

Samih SABRI

International Sales & Marketing Professional
Istanbul, Türkiye

Professional Experience

Hisar Intercontinental Hospital – Istanbul, Türkiye
Consultant Médical (January 2022 – Present)

- Leading international patient coordination and sales operations.
- Managing client consultations and contract negotiations.
- Developing strategic partnerships for expanding hospital services.

Reference hakan bey +90 530 898 04 88

Arge Robotik Otomasyon San.Tic. Ltd.Şti. – Istanbul, Türkiye
International Sales & Marketing Specialist (January 2021-January 2022)

- Developed international business opportunities for automation solutions.
- Managed client relationships and coordinated sales strategies.
- Conducted market research to expand business outreach.

Reference meysam bey +90 535 609 01 08

Medicana Health Group – Istanbul, Türkiye
International Sales Representative (January 2020 – January 2021)

- Handled international client acquisition and business development.
- Provided tailored medical tourism solutions for global patients.
- Negotiated contracts and facilitated service agreements.

Academic Hospital – Istanbul, Türkiye
International Sales & Marketing (April 2020 – November 2021)

- Managed global marketing strategies for hospital services.
- Enhanced patient acquisition through targeted outreach campaigns.

Ingenieros Emetres SLP (Im3) – Morocco
Software Engineer (June 2018 – June 2019)

- Installed telecommunications software for electrical networks.
- Led IT infrastructure upgrades across Morocco's electrical grid.

Royal Air Maroc – Casablanca, Morocco
International Flight Attendant (November 2011 – October 2018)

- Provided top-tier customer service to international passengers.
- Ensured compliance with aviation safety regulations.
- Developed cultural adaptability and multilingual communication skills.

Education, Certifications & Training

2011 : Licentiate Degree in Aviation Management - IATA Training

2004-2005: Scientific High School Diploma /Baccalaureate in Science
Belgium

2005-2008: Professional License in Networks & Telecommunications -
Ecole Marocaine des Sciences de l'Ingénieur (E.M.S.I)

IATA Certified – Aviation Management

Business Negotiation & Sales Training

Languages

FR French: Native

GB English: Fluent

AE Arabic: Native

TR Turkish : Fluent

PROFIL

Dynamic and multilingual sales and marketing professional with extensive experience in international business development, contract negotiation, and customer engagement. Adept at working in diverse industries, including healthcare, aviation, and telecommunications, with a strong ability to establish and maintain client relationships. Fluent in French, English, Arabic, and Turkish.

CONTACT

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📍 Istanbul, Türkiye

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🌐 <https://www.linkedin.com/in/sa>

Key Skills

- Customer Engagement
- Contract Negotiation
- Direct Sales
- International Business Development
- Market Analysis & Strategy
- Multilingual Communication
- Technical Sales B2B
- Sales Negotiations
- International communication
- Event and Exhibition coordinator
- Cold call